

Derivatives Knowledge Assessment Questionnaire 對衍生工具的認識評估問卷

To : Fubon Securities (Hong Kong) Limited

致：富邦證券(香港)有限公司

Account Number 帳戶號碼：_____ Account Name 客戶名稱：_____

In the event of any conflict between any provisions of the Chinese and English versions of the Questionnaire, the English version shall prevail.

如本問卷的中、英文版本出現分歧，一切皆以英文藍本為準。

I. This questionnaire is designed to help Fubon Securities (Hong Kong) Limited ("Fubon Securities") to understand your knowledge in derivative and assess whether you are suitable to invest the derivative products.

本問卷旨在協助富邦證券(香港)有限公司(「富邦證券」)了解閣下對衍生工具的認識，並評估閣下是否適合投資具有衍生性商品。

II. Please read the "General Knowledge on Derivatives and Complex Products" designed by Fubon Securities to understand the nature, applications and key risks of Derivatives and Complex Products. Upon finishing this Questionnaire, Fubon Securities will inform you the assessment result. After successful completion of this assessment, you will be characterized by Fubon Securities as having general knowledge of derivatives and may purchase the derivative products.

請閣下細閱由富邦證券設計的「衍生商品及複雜產品基本知識」，以了解衍生商品及複雜產品的性質、應用及主要風險。當完成此問卷，富邦證券將通知閣下此次評估結果。成功通過評估後，閣下將被富邦證券分類為「對衍生工具有一般認識的客戶」，並可認購衍生性商品。

III. For joint account, each person who operates the joint account must complete this questionnaire. The joint account will not be able to trade derivatives products if anyone has not completed this questionnaire.

如果此乃聯名帳戶，所有於此聯名帳戶操作的持有人，各自均須完成此評估。若其中一位持有人尚未完成評估，該聯名帳戶將未能交易衍生性商品。

IV. For corporate account, depending on the firm type, investment process and management structure, this questionnaire shall be completed by the person(s) with whom the investment decisions of the Company rest. The company should ensure all investment decision makers have fulfilled anyone of the below criteria.

如果此乃公司帳戶，視乎公司類別、投資程序及管理架構，本問卷必須由負責為公司作出投資決定的個人/下單授權人填寫。公司需確保所有作出投資決定的個人/下單授權人擁有以下任何一項評估條件。

Part 1 - Criteria for Assessing Knowledge of Derivatives (Please ✓ the appropriate box.)

第一部份 - 評估對衍生工具的認識的條件(請在適當的空格填上✓號。)

Q : You have knowledge of the nature and risks of derivatives? 閣下是否對衍生工具的性質及風險擁有相關的認識?

☐ No 否 (Please read General Knowledge on Derivatives and Complex Products before go to Part 2.

請詳閱「衍生商品及複雜產品基本知識」後繼續回答第二部份。)

☐ Yes 是 (Please go to Question 1. 請繼續回答問題 1。)

How did you acquire the knowledge of derivatives ? (Can Select ALL if applicable). 閣下如何獲得衍生工具的認識? (可選擇全部，如適用)。

- 1) ☐ I have executed five or more transactions in derivative products, e.g. Derivative Warrants, Callable Bull/Bear Contracts, Stock Options, Futures and Options, Structured Products, etc. **within the past three years.** (Please provide the relevant document as supporting proof, e.g. Contract Notes, Statements, etc.)

本人於過去三年曾執行五次或以上衍生性商品的交易，例如：衍生權證、牛熊證、股票期權、期貨及期權、結構性產品等。

(請提供相關文件證明，例如：成交單據、戶口結單等。)

Relevant Financial Institution 金融機構名稱	Product Type 產品種類	Trading Period 交易期間

- 2) ☐ I have attended **training or courses or seminars on derivative products.** (Please provide the relevant document as supporting proof, e.g. certificate etc.)

本人曾接受結構性或衍生性商品的培訓或修讀相關課程。(請提供相關文件證明，例如：證書等。)

Name of Training/ Courses 相關培訓或課程名稱	Name of Organized Institution 舉辦機構名稱	Attendance Date 出席日期

- 3) ☐ I have current or previous **work experience related to derivative products.** 本人於現時或過去擁有與衍生性商品有關的工作經驗。
(Please provide the relevant information / document as supporting proof, e.g. Licensed Persons Central Entity Number, name card, etc.)

(請提供相關資料 / 文件證明，例如：持牌人中央編號、名片等。)

Name of Employer 公司名稱	Department 部門名稱	Position 職位	Working Year 工作年期

Part 2 - Derivatives Knowledge Assessment 第二部份 - 衍生工具認識評估

The Derivatives Knowledge Assessment enables Fubon Securities to understand whether you have general knowledge of the nature and risks of derivative under the regulatory requirement of investor characterization pursuant to paragraph 5.1A of the Code of Conduct for Persons Licensed by or Registered with the Securities and Futures Commission ("Code of Conduct"). Upon finishing this Assessment, Fubon Securities will inform you the assessment result. After successful completion of this assessment, you will be characterized by Fubon Securities as having general knowledge of derivatives and may purchase the derivative products.

衍生工具認識評估是為符合證券及期貨事務監察委員會持牌人或註冊人操守準則(「操守準則」)第 5.1A 節所載的投資者分類的監管要求，以讓富邦證券了解閣下是否對衍生性商品的性質及風險有基本知識。當完成此評估，富邦證券將通知閣下此次評估結果。成功通過評估後，閣下將被富邦證券分類為「對衍生工具有一般認識的客戶」，並可認購衍生性商品。

(Please ✓ the appropriate box. 請在適當的空格填上 ✓ 號。)

1) What is a derivative? 甚麼是衍生工具？	<input type="checkbox"/> A. Loan made to company or government 向公司或政府機構提供的貸款 <input type="checkbox"/> B. Stock or security representing an ownership interest 附帶股權權益的股份或證券 <input type="checkbox"/> C. Bank deposit 銀行存款 <input type="checkbox"/> D. Financial instrument that derives its value from an underlying asset 其價值自相關資產衍生而來的金融工具
2) Which of the followings is/are the risk(s) factors of derivatives? 下列哪一項是使用衍生工具涉及的風險？	<input type="checkbox"/> A. Counterparty Risk 交易對手風險 <input type="checkbox"/> B. Liquidity Risk 流動性風險 <input type="checkbox"/> C. Market Risk 市場風險 <input type="checkbox"/> D. All of the above 以上皆是
3) What are the uses of derivatives? 衍生產品的用途有哪些？	<input type="checkbox"/> A. Insuring against price movements (Hedging) 用於對沖 <input type="checkbox"/> B. Providing leverage on the movement of underlying asset 為標的資產的變動提供槓桿 <input type="checkbox"/> C. None of the above 以上皆不是 <input type="checkbox"/> D. All of the above 以上皆是
4) Which of the following factors will determine the price of an option? 期權價格會受以下哪些因素影響？	<input type="checkbox"/> A. Expiration date of the option contract 期權合約的期限 <input type="checkbox"/> B. Volatility of the underlying assets 標的資產的波動性 <input type="checkbox"/> C. None of the above 以上皆不是 <input type="checkbox"/> D. All of the above 以上皆是
5) Which of the following is/are common type(s) of Futures in the market? 下列哪一項為市場常見的期貨種類？	<input type="checkbox"/> A. Index Futures 指數期貨 <input type="checkbox"/> B. Commodity Futures 商品期貨 <input type="checkbox"/> C. Currency Futures 外匯期貨 <input type="checkbox"/> D. All of the above 以上皆是
6) How will the time value of an option contract change when it draws near its expiration date? 如果期權快接近合約到期日，它的時間價值會有什麼變化？	<input type="checkbox"/> A. Increase 增加 <input type="checkbox"/> B. Decrease 減少 <input type="checkbox"/> C. Unchanged 不變 <input type="checkbox"/> D. None of the above 以上皆不是
7) Which of the following factors will affect the price of a warrant or CBBC? 權證或牛熊證的價格會受以下哪些因素影響？	<input type="checkbox"/> A. The price of the underlying asset 相關資產的價格 <input type="checkbox"/> B. Volatility 波幅率 <input type="checkbox"/> C. Remaining time to maturity 剩餘期限 <input type="checkbox"/> D. All of the above 以上皆是
8) Under which of the condition will CBBC be called back before maturity? 哪種情況下，牛熊證會提早到期（即強制贖回）？	<input type="checkbox"/> A. When the spot price or level of the underlying asset is at or below the strike price of the bull CBBCs 當相關資產價格觸及或低於牛證的收回價時 <input type="checkbox"/> B. When the spot price or level of the underlying asset is above the strike price of the bull CBBCs 當相關資產價格高於牛證的收回價時 <input type="checkbox"/> C. When the spot price or level of the underlying asset is below the strike price of the bear CBBCs 當相關資產價格低於熊證的收回價時 <input type="checkbox"/> D. None of the above 以上皆不是

9) Which of the following is suitable for investors if they are bearish on the prospects of the underlying asset? 如果投資者看淡標的資產的前景，以下哪個選項適合投資者？	<input type="checkbox"/> A. Callable Bull Contracts 牛證 <input type="checkbox"/> B. Callable Bear Contracts 熊證
10) Which of the following best describes the settlement method of options? 以下哪項最能描述期權的交收方法？	<input type="checkbox"/> A. Can only be settled by cash. 只能作現金交收 <input type="checkbox"/> B. Can only be settled by physical delivery of the underlying Asset. 只能作現貨交收 <input type="checkbox"/> C. Can be settled by cash or by physical delivery of the underlying asset. 可作現金交收或現貨交收 <input type="checkbox"/> D. None of the above 以上皆不是

Part 3 - Client Declaration 第三部份 - 客戶聲明

I hereby acknowledge and confirm that :

本人謹此聲明及確認：

I hereby confirm that the above information provided is true and complete. I also understand that Fubon Securities rely on the above information provided to assess whether I have acquired knowledge of derivative products, in order to comply with relevant requirements of the Code of Conduct. 本人確認上述資料完全真實及完整，並明白富邦證券將根據上述資料評估本人是否擁有對衍生性商品之認識，以符合操守準則之要求。

I understand that the provision of information in this Questionnaire is voluntary for the purpose of my derivative knowledge assessment. If I fail to provide the required information, the current assessment will not be processed.

本人明白及自願於本問卷上提供資料，目的為評估本人對衍生工具的認識。倘本人未能提供有關資料，本次評估將不獲處理。

I have read and fully understood the context of "General Knowledge on Derivatives and Complex Products" provided by Fubon Securities. I acknowledge that if I have any question in relation to such document, I should seek independent professional advice. I further acknowledge that such document may not cover all risks associated with such derivative products and I shall make my own assessment and ensures that I have sufficient net worth to assume all the risks and bear the potential losses in respect of the derivative products trades.

本人已仔細閱讀及完全明白，由富邦證券提供的「衍生商品及複雜產品基本知識」。本人確認如本人對該文件有任何疑問，本人應當尋求獨立專業意見。本人確認該文件只披露投資衍生性商品可能涉及的一般風險，及本人須就投資這些商品作出本人自主的判斷，並確保本人擁有充分的淨資產以承擔所有風險及潛在的損失。

I am willing to accept the risk associated with exchanges – traded derivative products (Local and Oversea Market), if applicable.

本人願意承擔交易在本港及海外市場之交易所買賣的衍生性商品所帶來的相關潛在風險，如適用。

I hereby affirm and understand that :

本人謹此確認及明白：

- (1) If my answer to Part I Question 1 is "No", or I have not completed the assessment successfully, Fubon Securities will characterize me as **investor without knowledge of derivatives** according to Code of Conduct Paragraph 5.1A. Fubon Securities could only provide me services in related to exchange – traded derivative products (Local Market).

如果閣下對第一部分問題 1 的回答為「否」，或未能成功完成評估，富邦證券將根據操守準則第 5.1A 段，將閣下分類為**沒有衍生工具知識的投資者**。富邦證券只能為閣下提供在本港之交易所買賣的衍生性商品相關的服務。

- (2) If my answer to Part I Question 1 is "Yes", and you have completed the assessment successfully, Fubon Securities will characterize me as **investor with knowledge of derivatives** according to Code of Conduct Paragraph 5.1A. Fubon Securities could provide me services in related to all derivative products according to circumstances.

如果閣下對第一部分問題 1 的回答為「是」；並且已成功完成評估，富邦證券將根據操守準則第 5.1A 段，將閣下分類為**有衍生工具知識的投資者**。富邦證券可根據閣下的情況為閣下提供所有衍生性商品相關的服務。

Signature of Account Holder 帳戶持有人簽署

Client Name 客戶名稱：

Date 日期：_____

(DD/MM/YY)(日/月/年)

Part 4 - VULNERABLE CLIENT 尊榮關懷客群* (Witness Only 見證人專用)

Please select one as follows 以下由客戶自行勾選參與人士屬性：

- ☐ a. Family members or relatives 家庭成員、近親參與 (Please specify the relationship 請註明關係：_____)。
☐ b. Independent professionals 專業獨立第三方或專業顧問陪同 (Please state the position 請註明職稱：_____)。
☐ c. Representatives from Fubon Securities 富邦證券持牌員工

 Signature(s) of Witness 見證人簽署：

Name 姓名：

Date 日期：_____
 (DD/MM/YY)(日/月/年)

*People who aged 65 or above, or with lower educational level, or have less investment experiences, or are disabilities

65歲或以上長者、或教育程度較低、或投資經驗及知識較淺者、或明顯可辨認為殘障者

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- ☐ Without knowledge of derivatives 沒有衍生工具知識
☐ With knowledge of derivatives 有衍生工具知識

S.V. Check:

Handled by:

Checked by: